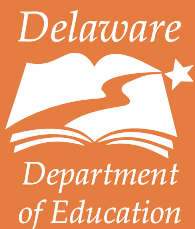


DELAWARE STUDENT  
**SUCCESS**  
CONFERENCE



# Measuring for Impact Putting Your Data to Work

May 13, 2020



**#DEStudentSuccess2020**  
**[delawarestudentsuccess.org](http://delawarestudentsuccess.org)**

# NPSI Partners

**Dr. Joyce  
Brown**



**Greg  
Darnieder**



**Kelly Sparks**



The National Postsecondary Strategy Institute (NPSI) helps school districts support every student toward attaining a successful postsecondary pathway through district policy and systemic changes.

# Webinar Objectives

1. Discuss how to establish goals and set intermediate measures to track your progress toward student postsecondary success.
2. Share strategies for sharing and communicating your data in a friendly format.
3. Discuss how to support the work of district and school-level practitioners.

# Webinar Housekeeping

**1. Please remember to mute your phone.**

- We will also manually mute participants, until the question and answer period.
- Please leave your microphones muted, if you are not speaking.

**2. Please refrain from sharing your video.**

**3. If you have questions during the webinar, please enter them in the chat box (please find chat box at the bottom of your screen).**

**4. The webinar will be recorded and posted on the 2020 Delaware Student Success Conference website:**

<https://delawarestudentsuccess.org/conference/>

# NPSI Core Building Blocks

## Approach

- Holistic approach based on the integration of 3 critical components:
  - A district postsecondary framework & strategy
  - A data strategy
  - Engagement of counselors as leaders
- All consultants have first-hand experience working within a school district

## Principles

- Equitable outcomes for all students
- All students should be prepared for postsecondary success, and students are then empowered to choose their own path
- The district is the unit of change
- Building internal capacity is necessary for sustained, long-term outcomes

# NPSI Engagement Districts



**150+**  
**NPSIFIED**  
**Districts**

**+ Inaugural**  
**District**  
**Network**

# Developing Goals and Intermediate Measures

# What's Your Theory of Action?

District  
Mission

Strategic  
Priorities

Beliefs

Student  
Outcome  
Gaps



# Polling Question

Do you know your district mission?

1. Yes
2. No

# Example Theory of Action

District  
Goal

Students enroll in  
college



Intermediate  
Measures

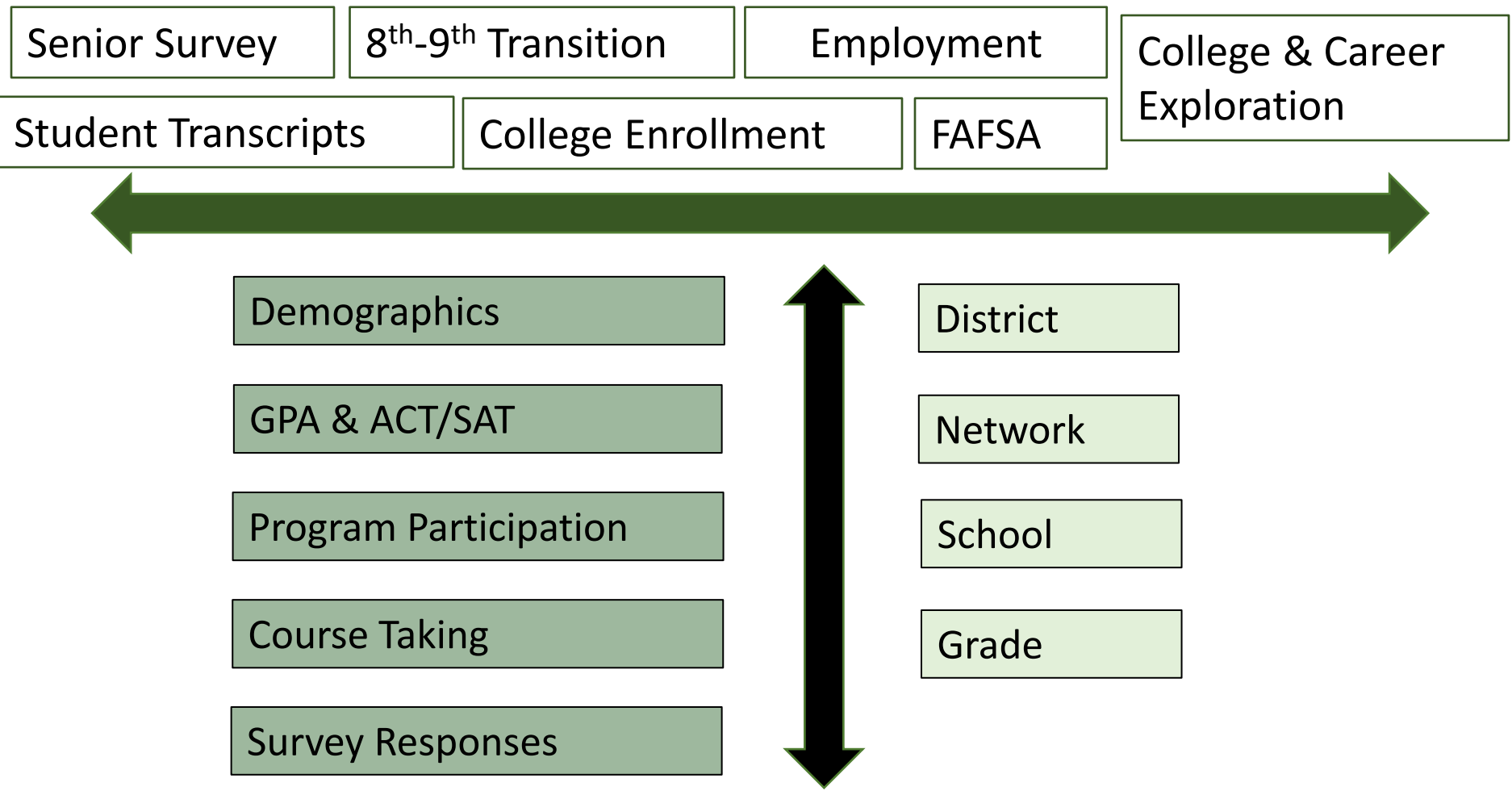
Seniors complete the FAFSA  
before enrolling in college



Seniors complete FAFSA  
early in school year

What does  
research tell  
us?

# Data: Wide and Deep



# Where Do We Start?

- Depends on your Theory of Action
  - Must be tied to a framework
  - Must be something you can change
- Be prepared to embrace the data and to take action

## Data Strategy Principles

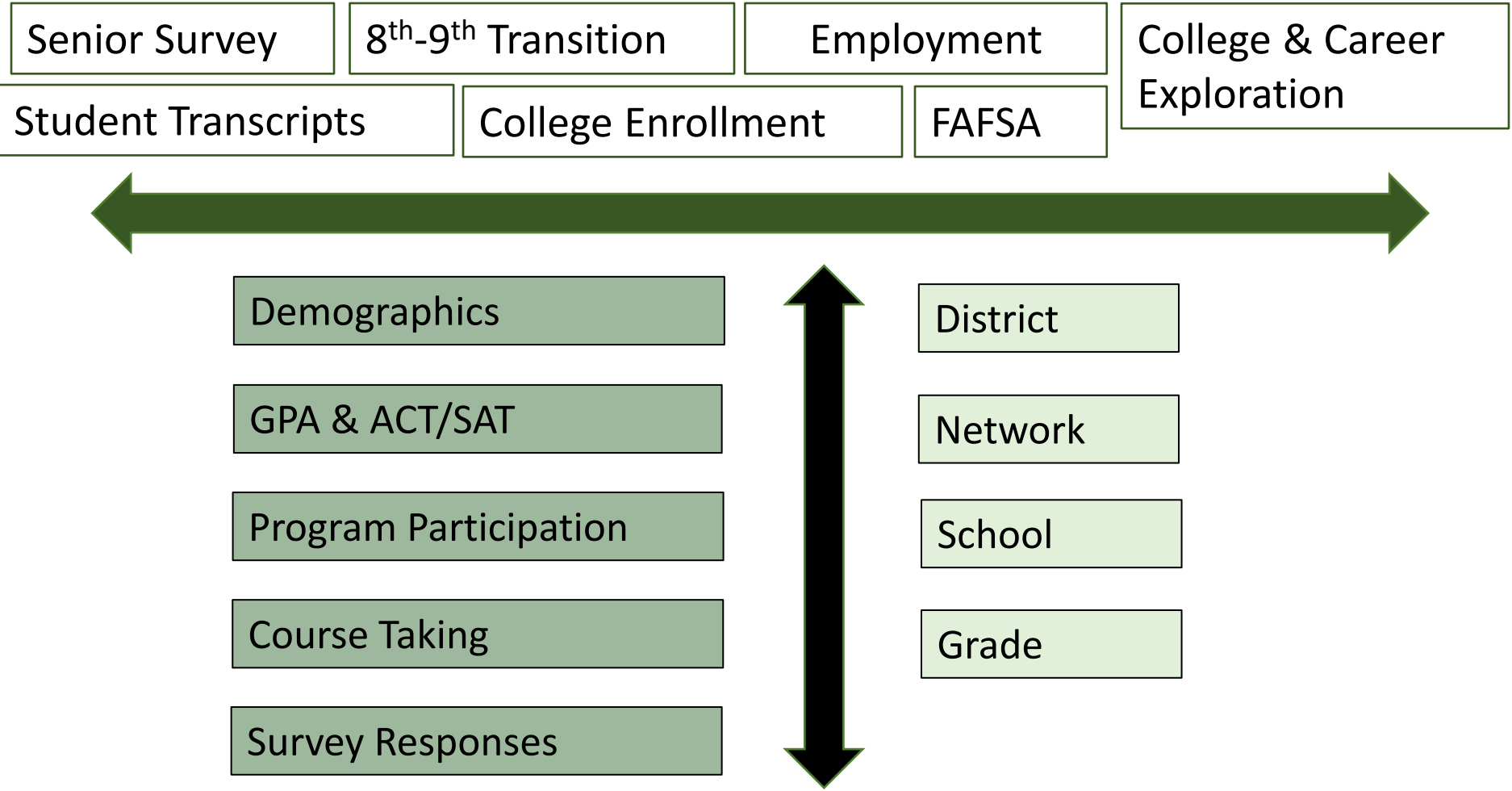
- Don't measure just to measure
- Identify what is important and stay focused
- Measure what you can change

# Polling Question

How many stated data goals does your district have?

1. 8 or more
2. 5 to 7
3. 1 to 4
4. None

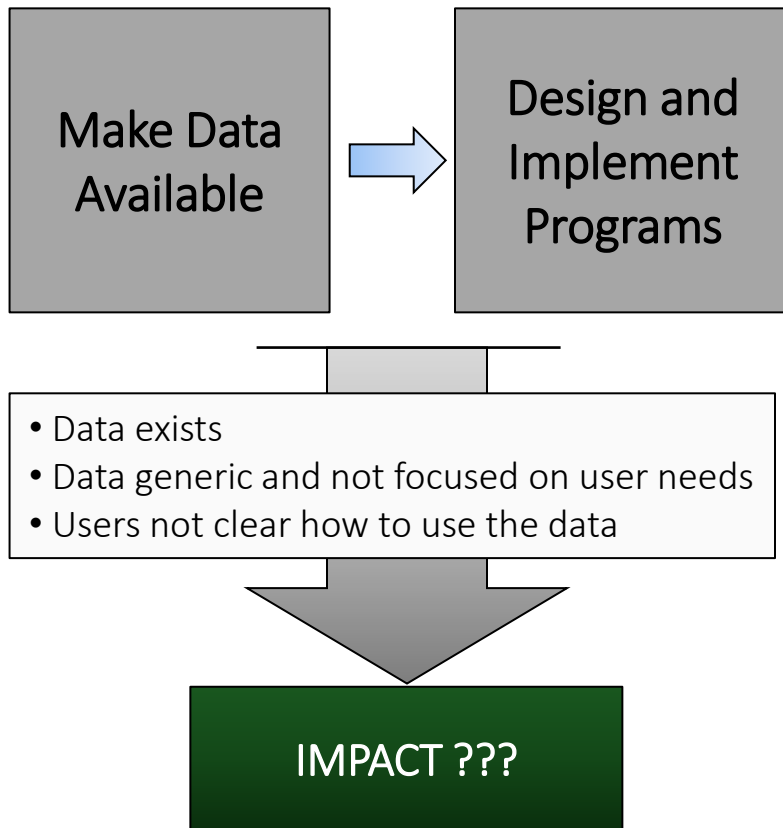
# Data: Wide and Deep



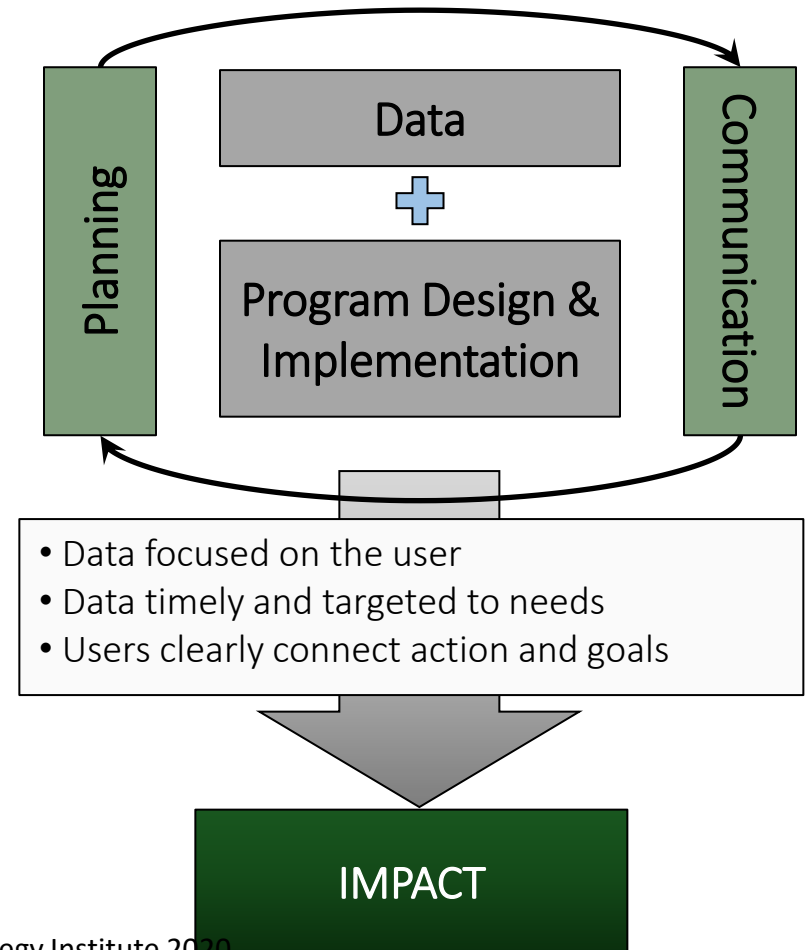
# Communicating Your Data

# Strategic Approach to Using Data

## Static Data Delivery



## Engaged Data Delivery





# Polling Question

Who is the primary user of your district data reports?

1. Superintendent
2. Principals
3. Counselors
4. Teachers
5. Other district staff

# Data Conversations

When new data is available, who do you share it with?

- Teachers
- Counselors
- Other School Support
- Principals
- District Leadership
- External Partners
- Families
- Students

**Data Strategy  
Principles**

- Have the right people in the conversation

# How Should We Report the Data?

- Real-time, web-based reporting
- Action-oriented reporting
- Weekly improvement reports
- Announcements sent from leadership
- Year-end reports & Trend reports

## Data Strategy Principles

- Clearly tie data to solutions
- Use data to make work easier

**Data System ≠ Data Strategy**

# Example Theory of Action + Metrics

Students enroll in college

= Monitor college enrollment



Seniors complete the FAFSA before enrolling in college

= Monitor FAFSA completion



Seniors complete FAFSA early in calendar year

= Check daily that students complete their FAFSA



----- MENU -----

- Peer Tutor
  - [Application](#)
  - [Attendance](#)
  - [D&A Activity Tracking](#)
- Reports
  - [College Match](#)
  - [FAFSA](#)
  - [Pave](#)
  - [Logout](#)

Username: rjleurquin

[Admin Home](#) > [Reports](#) > FAFSA

**This report contains confidential student information and can not be shared publicly. Please note that information is only available for seniors that have a valid Social Security number in IMPACT.**

[FAFSA Directions \(PDF\)](#)

School: Amundsen H S

SUMMARY	
Total	191
FAFSA	72
% FAFSA	37.70 %
% IL	90.28 %
% MAP	80.56 %
% Pell	86.11 %
% IIA	58.33 %

Export To Excel

LegacyUnit	SID	Last Name	First Name	FAFSA	Illinois	MAP	Pell	IIA	CTE	Avid
1210				Y	Y	N	N	N		
1210				.	.	.	.	.		
1210				.	.	.	.	.		
1210				Y	Y	Y	N	N		
1210				Y	Y	N	N	N		
1210				Y	Y	Y	Y	Y		
1210				.	.	.	.	.		
1210				Y	Y	Y	Y	Y		
1210				.	.	.	.	.		
1210				Y	Y	Y	Y	N		
1210				Y	.	N	Y	N		
1210				.	.	.	.	.	Y	
1210				Y	Y	Y	Y	N		
1210				.	.	.	.	.		
1210				Y	Y	Y	Y	Y		
1210				Y	Y	Y	Y	Y		
1210				Y	.	N	Y	N		
1210				.	.	.	.	.		
1210				Y	Y	Y	Y	Y		

## 2011 FAFSA Completion Report for All Graduates

### FAFSA Completion Rate

<b>Graduates</b>	<b>16,108</b>
<b>Completed FAFSA</b>	<b>14,780</b>
<b>Percentage</b>	<b>91.8 %</b>

### Grant Eligibility of Those who Completed FAFSA

	Number	Percent
Pell	12,674	85.8 %
MAP	10,635	72.0 %

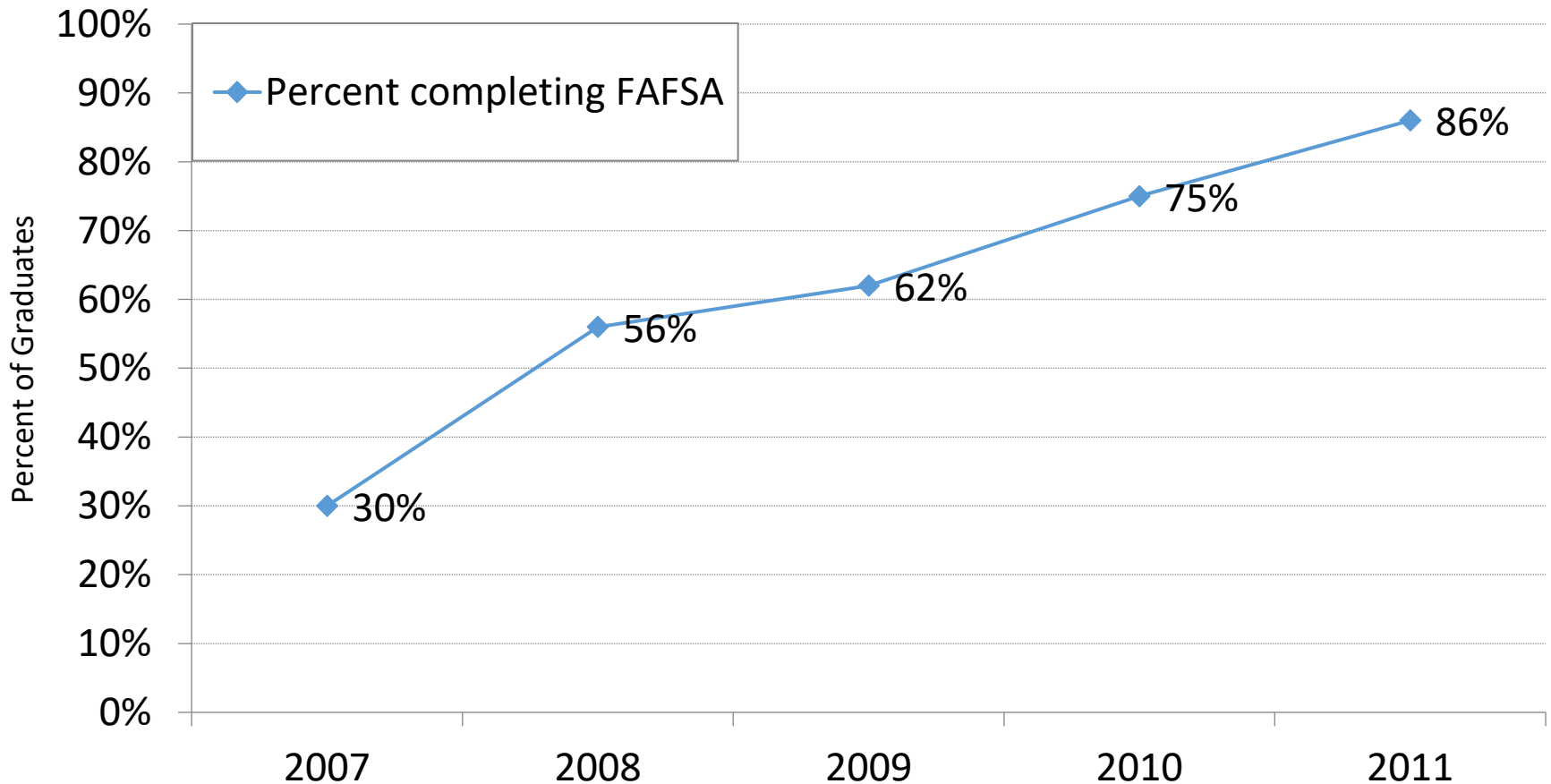
### FAFSA Completion Rates for All Graduates

By GPA Category	Graduates	Number	
		Completed	Percent
2.0 or less	2,752	2,406	87.4%
2.0-2.4	2,827	2,624	92.8%
2.5-2.9	2,591	2,477	95.6%
3.0-3.4	2,120	2,043	96.4%
3.5 or higher	3,372	3,245	96.2%
Missing	2,446	1,985	81.2%

By ACT Category	Graduates	Number	
		Completed	Percent
17 or less	8,527	7,859	92.2%
18-20	3,193	2,989	93.6%
21-23	1,800	1,692	94%
24-26	1,024	958	93.6%
27 or higher	788	717	91%

# FAFSA Increased Dramatically



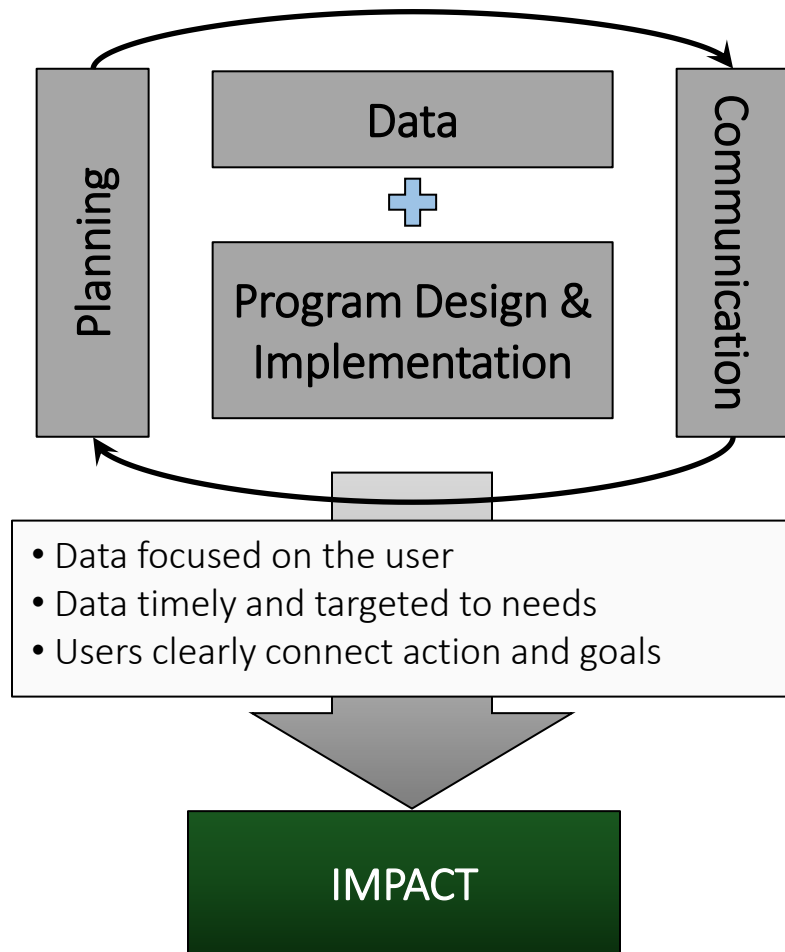
# Polling Question

Does your district have a calendar of when data reports are available?

1. Yes
2. No



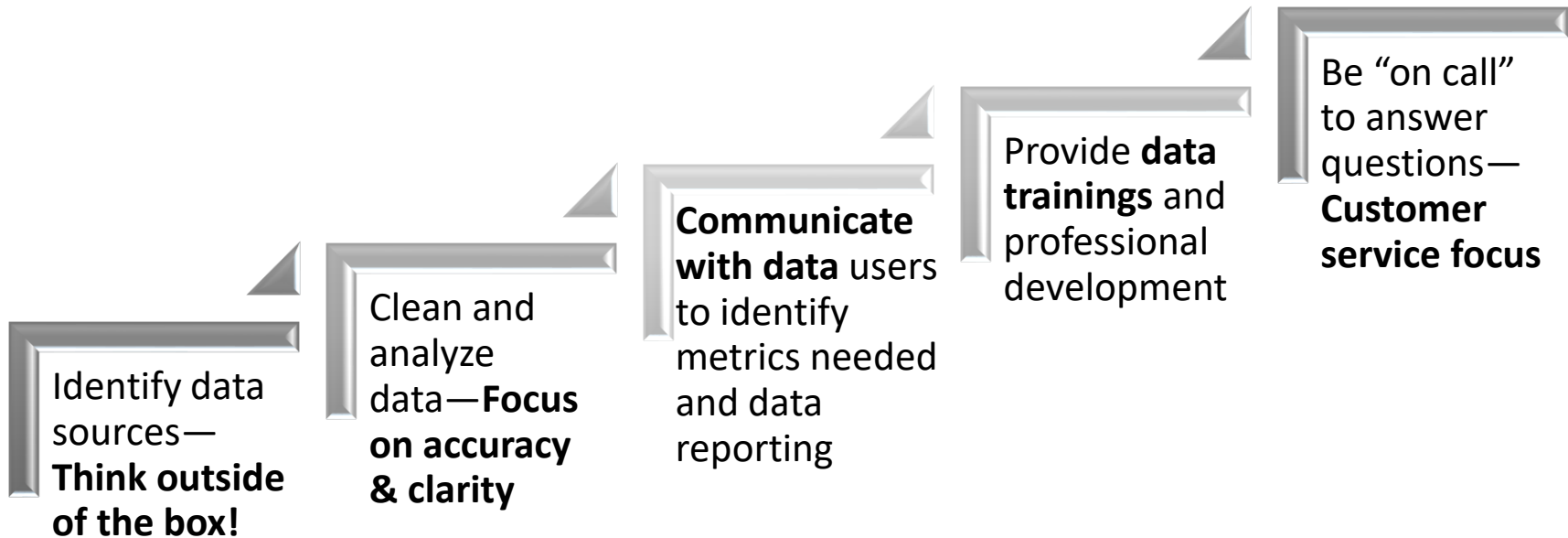
# Making Communication Happen



## Communication Strategies

- Monthly meetings to review data
- Data team included in program/department meetings
- Data team provided opportunity to engage at school level

# Data Team Responsibilities



**Leadership protects data team’s time to focus on these tasks**

# Performance Measures for Your Post-Secondary Advisory Plan (PSAP)

# PSAP—Making the Connection

## Every Student College and Career Ready

- What vision did you outline? **Theory of Action**
- What are the steps to ensure students meet their educational goals?
- What data do you need to know if this happened?

## Overall Progress

- Commonly called “progress monitoring”
- Based on the goals you outline in your vision, what are the intermediate pieces of information you need to know you are on track?
- **Sub-group analysis of data**

# Critical Postsecondary Metrics

- Attendance rates
- On-track to graduation indicators (middle grades and high school)
- 9<sup>th</sup> graders passing algebra
- % of students participating in college visits
- % of students enrolling and earning college credit in dual enrollment courses
- % of students demonstrating AP potential
- % of students participating in employment, internships, and job shadows
- Rigorous course enrollment (Honors, AP, IB, Dual Enrollment, Cambridge)
- ACT/SAT registration completions
- College applications completed per senior
- FAFSA completion rates
- High school graduation rates
- College enrollment immediately following high school
- College remediation rates
- College persistence
- College completion
- Postsecondary participation rates (2-year college, 4-year college, industry certifications)
- Postsecondary completion rates
- Employment rates and earnings
- Percentage of counselors earning advanced degrees

# PSAP—Making the Connection

## Targeted Student Supports

- What supports are you providing that contribute to your goal?
- **Document and count** your activities and match them to the data you are monitoring

## Vertical Alignment

- Are you covering the full progression from **8<sup>th</sup> grade to postsecondary education and career**?

## Strengthening Supports

- Is your plan effective? **Is the Theory of Action right?**
- What are the gaps?
- Where are improvements needed?

## Continuous Improvement

- Are these **aligned to your vision** outlined in the PSAP?

# Practitioner Data Strategies

# NPSI Data Informed Counseling Model





# School Counselor PSAP Data Strategies

**Professional development** resulting in school counselors understanding the postsecondary advising process and expectations.

Identify Postsecondary **Tracking Indicators**

Focus on **use of data** and **establish critical indicators** and measures to guide postsecondary advising progress

**Work interactively** with administrators, faculty and other district leaders. Help stakeholders understand the appropriate roles of school counselors and **repurpose the school counselor role as collaborative CCR leaders.**

**VISION - School Counselors Support PSAP**

# PSAP DATA ALIGNMENT



**Common  
Accountability  
Measurement**

# Polling Question

Which stakeholder group do school counselors regularly discuss data?

1. Superintendent/Central Office Leadership
2. Principals
3. Teachers
4. College Access Providers
5. Parents
6. Students

# Postsecondary Advisory Plan (PSAP) 6 Collaborative Action Areas

**Every student  
college and  
career ready**

**Overall  
Progress**

**Targeted  
Student  
Supports**

**Vertical  
Alignment**

**Strengthening  
Supports**

**Continuous  
Supports**

# Every Student College and Career Ready

**Use DATA**

**School  
Counselor  
Work Plan**

Identify 9<sup>th</sup>  
Grade  
Milestones

Identify 12  
Grade  
Milestones

Identify  
Graduation  
Milestones

# Overall Progress

**Use DATA**

**School  
Counselor  
Work Plan**

9<sup>th</sup> Grade On  
Track

12<sup>th</sup> Grade On  
Track

12<sup>th</sup> Grade To  
Postsecondary

# Targeted Student Supports

**Use DATA**

**School  
Counselor  
Work Plan**

Identify Target  
Groups

Disaggregated  
Data – Year 1

Closing The  
Gap Action  
Steps

Disaggregated  
Performance  
Measures

# Vertical Alignment

**Use DATA**

**School  
Counselor  
Work Plan**

Grade 8 – 9  
Transition  
Process

Grades 9 – 12  
Transition  
Process

Graduation To  
Postsecondary  
Process

Intervention  
Plans



# Strengthening Supports

**Use DATA**

**School  
Counselor  
Work Plan**

Calendar of  
Student Support  
Activities

Calendar of  
Parent Support  
Activities

# Continuous Improvement Supports

Have You Used Any of The Following Supports?

**Use DATA**

NCAN  
Sallie Mae

Texas  
OnCourse

DDOE  
Webinars

Delaware  
Student  
Success  
Collaborative

Other  
Supports

**Other  
Needs**

# Polling Question

**What training do you need to help support PSAP development and implementation?**

- 1. Identifying Milestones** (Grades 9 – 12 and Graduation)
- 2. On Track Monitoring Strategies** (Grades 9 – 12)
- 3. Data Disaggregation Techniques**  
(Design Grades 9 - 12 targeted interventions)
- 4. Vertical Alignment/Transition Training**  
(Grades 8-9, Grades 9-12, Grade 12 to postsecondary)
- 5. How To Develop Student & Parent Supports**
- 6. Time To Engage With Continuous Support Learning**

# Questions?



# Contact Information

## The NPSI Team

Joyce Brown

Greg Darnieder

Kelly Sparks

Amanda Mitchell

## Website

NPSI.org

## Phone

(224) 288-9934

## Email

info@npsi.org

Complete this Post-Webinar  
Survey to Earn Clock Hours

<https://forms.gle/sN5K1UoaecZTV9CfA>

DELAWARE STUDENT  
**SUCCESS**  
CONFERENCE



**#DEStudentSuccess2020**  
**delawarestudentsuccess.org**

